

## Message Text

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21

ACTION EA-14

INFO OCT-01 ISO-00 EB-11 SS-20 INR-11 PM-07 DRC-01 RSC-01

/066 W

----- 107579

R 060706Z AUG 74

FM AMEMBASSY CANBERRA

TO SECSTATE WASHDC 3822

C O N F I D E N T I A L CANBERRA 5102

STADIS////////////////////////////////////

FOR AMBASSADOR GREEN AND EA

E.O. 11652: GDS

TAGS: EFIN, BEXP, AS

SUBJ: EXIM ABNK FINANCING FOR AUSTRALIAN WIDE BODY JET  
AIRCRAFT PURCHASES

REF: CANBERRA 4948

1. YOU MAY WISH TO TAKE FOLLOWING ADDITIONAL POINTS INTO  
ACCOUNT IN ANY FURTHER DISCUSSIONS WITH EXIMBANK.

2. THE IMPORTANCE OF THIS TRANSACTION TO U.S. EXPORTS IS SOMEWHAT  
GREATER THAN THE VALUE OF THIS PROGRAM BY ITSELF, LARGE AS THAT  
IS. THE U.S. HAS FOR MANY YEARS HAD COMPLETE DOMINATION OF THE  
AUSTRALIAN MARKET FOR COMMERCIAL TRANSPORT AIRCRAFT. THE  
INTERRUPTION OF THIS U.S. MARKET IN THE EVENT THAT A MAJOR  
EUROPEAN AIRCRAFT WERE ADOPTED FOR THE WIDE-BODY GENERATION  
WOULD BE A THREAT TO THE CONTINUITY OF THE U.S. AIRCRAFT SALES  
TO AUSTRALIA FOR THE LONGER RUN. IN OTHER WORDS, A SPECIAL EFFORT  
IS JUSTIFIED AT THIS TIME IN ORDER TO PROTECT THE CONTINUITY  
OF U.S. SUPPLY TO THIS MARKET, INCLUDING SPARES, SERVICE,  
ETC., QUITE ASIDE FROM THE VERY LARGE INTRINSIC VALUE OF THIS  
INITIAL WIDE-BODY PROGRAM.

3. AIRCRAFT HAVE BEEN THE LARGEST SINGLE U.S. EXPORT TO  
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AUSTRALIA IN MANY PAST YEARS AND EXCEPTIONAL EFFORTS WOULD SEEM

JUSTIFIED TO PROTECT THIS TRADE RELATIONSHIP.  
HARROP

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NNN

## Message Attributes

**Automatic Decaptioning:** Z  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** JET AIRCRAFT, AIRCRAFT SALES, BANK LOANS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 06 AUG 1974  
**Decaption Date:** 28 MAY 2004  
**Decaption Note:** 25 YEAR REVIEW  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** cunninfx  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1974CANBER05102  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** GS  
**Errors:** N/A  
**Film Number:** D740213-1289  
**From:** CANBERRA  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1974/newtext/t19740872/aaaacjlp.tel  
**Line Count:** 63  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION EA  
**Original Classification:** CONFIDENTIAL  
**Original Handling Restrictions:** STADIS  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:**  
**Previous Classification:** CONFIDENTIAL  
**Previous Handling Restrictions:** STADIS  
**Reference:** CANBERRA 4948  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** cunninfx  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 08 JUL 2002  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <08 JUL 2002 by shawdg>; APPROVED <24 FEB 2003 by cunninfx>  
**Review Markings:**

Declassified/Released  
US Department of State  
EO Systematic Review  
30 JUN 2005

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** EXIM ABNK FINANCING FOR AUSTRALIAN WIDE BODY JET AIRCRAFT PURCHASES  
**TAGS:** EFIN, BEXP, AS, US, XMB  
**To:** STATE  
**Type:** TE  
**Markings:** Declassified/Released US Department of State EO Systematic Review 30 JUN 2005